

**GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through *GSA Advantage!*, a menu-driven database system. The INTERNET address for *GSA Advantage!* is <http://www.gsaadvantage.gov>

SCHEDULE TITLE: Information Technology

CONTRACT NUMBER:47QTCA19D0076

CONTRACT PERIOD:March 6, 2019-March 5, 2029

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at www.fss.gsa.gov

CONTRACTOR:

E&M TECHNOLOGIES, INC

4465 NORTHPARK DR STE 304 COLORADO SPRINGS, CO 80907 USA

Phone: 571-313-1030, Fax: 719-424-7912

Web : www.Eandmtech.com

CONTRACTOR'S ADMINISTRATION P.O.C.:

Jean Schultz, CEO

4465 NORTHPARK DR STE 304 COLORADO SPRINGS, CO 80907 USA

Phone: 571-313-1030, Fax: 719-424-7912

Email: jean.schultz@eandmtech.com

BUSINESS SIZE: Small, WOSB

All prices contained herein are net.

Pricelist current as of modification PS-0012 on 10/03/2024

CUSTOMER INFORMATION

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs):

54151S - IT Professional Services

541990- Other Technical Consulting
Services

OLM/OLMST/OLMRC – Order Level Materials

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:

See Pricelist

1c. HOURLY RATES: See Pricelist

2. MAXIMUM ORDER: 5 4 1 5 1 S \$500,000, 541990 1,000,000

*If the best value selection places your order over the Maximum Order identified in this catalog/price list, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contactor for a better price. The contractor may (1) offer a new price for this requirement (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the schedule contract in accordance with FAR 8.404.

3. MINIMUM ORDER: \$100

4. GEOGRAPHIC COVERAGE: Worldwide

5. POINT(S) OF PRODUCTION: USA

6. DISCOUNT FROM LIST PRICES: Prices shown are GSA net prices

7. QUANTITY DISCOUNT(S):

Additional 0.5% on single orders ≥ \$500K

Additional 1% on single orders ≥ \$750K

8. PROMPT PAYMENT TERMS: 0%,Net 30

9. FOREIGN ITEMS: n / a

10a. TIME OF DELIVERY: 30 days ARO or as Negotiated at the task order level.

10b. **EXPEDITED DELIVERY:** Negotiated at the task order level

10c. **OVERNIGHT AND 2-DAY DELIVERY:** Negotiated at the task order level

10d. **URGENT REQUIRMENTS:** Negotiated at the task order level

11. **FOB POINT:** Destination

12a. **ORDERING ADDRESS:**

12b. **ORDERING PROCEDURES:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. PAYMENT ADDRESS: Same As Contractors

14. **WARRANTY PROVISION:** Standard

15. **EXPORT PACKING CHARGES:** Contact Contractor

16. **TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE):** n/a

17. **TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):** n/a

18a **TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE):** n/a

18b. **TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE):** n/a

19. **LIST OF SERVICE AND DISTRIBUTION POINTS:** n/a

20. **LIST OF PARTICIPATING DEALERS:** n/a

21. **PREVENTIVE MAINTENANCE:** n/a

22a. **SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants):** None

22b. **Section 508 Compliance for EIT:** In accordance with 508 of the Rehabilitation Act of 1973, as amended (29 U.S.C. 794d), FAR 39.2, and the Architectural and Transportation Barriers Compliance Board Electronic and Information Technology (EIT) Accessibility Standards (36 CFR 1194) General Services Administration (GSA), that all IT hardware/software/services are 508 compliant. Section 508 compliance information is available on Electronic and

Information Technology (EIT) supplies and services can be found at:
www.Section508.gov/

23. **UEI:** KLDMXVA3N698

24. **Notification Regarding registration in System
for Award Management (SAM) database :**

Registered



E&M TECHNOLOGIES, INC.

SIN/SIN(s) Proposed	Labor Category/Service Title	Security Clearance Required	Contractor or Customer Facility or Both	Domestic, Overseas or Worldwide	Price Offered to GSA (including IFF)
541990	QA/QC Manager	Yes	Both	Worldwide	\$111.38
541990	Senior Strategist, LNO to ICoE	Yes	Both	Worldwide	\$143.28
541990	AIDP-ISR Program Analyst	Yes	Both	Worldwide	\$99.46
541990	Intelligence Advisor to MDO Training	Yes	Both	Worldwide	\$117.16
541990	Strategic Exercise Lessons Learned Analyst	Yes	Both	Worldwide	\$127.32
541990	Senior Intelligence Trainer	Yes	Both	Worldwide	\$127.32
541990	Collective Training Exercise Integrator	Yes	Both	Worldwide	\$89.40
541990	All Source Exercise Scriptor	Yes	Both	Worldwide	\$71.16
541990	DIS Senior Instructor/Content Developer	Yes	Both	Worldwide	\$88.05
541990	DIS Instructor/Content Developer	Yes	Both	Worldwide	\$73.95
541990	AFP Operations Manager	Yes	Both	Worldwide	\$109.18
541990	AFP Knowledge Manager	Yes	Both	Worldwide	\$97.01
541990	AOC/IOC - G Instructor/Content Developer	Yes	Both	Worldwide	\$75.17



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541990	AOC/IOC - H Instructor/Content Developer	Yes	Both	Worldwide	\$75.03
541990	HUMINT Task Lead/Course Manager	Yes	Both	Worldwide	\$99.31
541990	HUMINT Senior Instructor/Trainer	Yes	Both	Worldwide	\$91.94
541990	HUMINT Senior Instructor/Scenario Developer/O/C Developer	Yes	Both	Worldwide	\$84.24
541990	HUMINT Instructor/Scenario Developer/O/C Developer	Yes	Both	Worldwide	\$75.48
541990	Collective Training Exercise Integrator Task Lead	Yes	Both	Worldwide	\$93.01
541990	CI Senior Instructor/Trainer	Yes	Both	Worldwide	\$87.54
541990	CI Task Lead/Course Manager	Yes	Both	Worldwide	\$119.43
541990	CI/Cyber Expert Instructor/Trainer	Yes	Both	Worldwide	\$101.19
541990	SIGINT Instructor/Trainer	Yes	Both	Worldwide	\$76.57
541990	SIGINT/EW Exercise Scriptor	Yes	Both	Worldwide	\$66.45
541990	CEMA Instructor/Trainer	Yes	Both	Worldwide	\$95.26
541990	Expert CI Specialist	Yes	Both	Worldwide	\$108.11
541990	Sr CI Specialist	Yes	Both	Worldwide	\$94.02
541990	Mid CI Specialist	Yes	Both	Worldwide	\$81.74
541990	Sr Targeting Analyst	Yes	Both	Worldwide	\$87.49
541990	Mid Targeting Analyst	Yes	Both	Worldwide	\$77.50
541990	Sr All Source Analyst	Yes	Both	Worldwide	\$138.29



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541990	Electronic Warfare (EW) Analyst	Yes	Both	Worldwide	\$82.12
54151S	Program Manager/SME	No	Both	Domestic	\$163.43
54151S	Information Specialist	No	Both	Domestic	\$99.22
54151S	Subject Matter Expert	No	Both	Domestic	\$79.50
54151S	Strategist	No	Both	Domestic	\$70.77
54151S	software developer senior staff	No	Both	Domestic	\$97.24
54151S	software developer senior	No	Both	Domestic	\$101.01
54151S	systems administrator	No	Both	Domestic	\$93.26
54151S	Task Lead	No	Both	Domestic	\$119.21
54151S	Security Analyst	No	Both	Domestic	\$94.79



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SIN/SIN(s) Proposed	Labor Category/Service Title	Labor Category/Service Description	Minimum Education	Minimum Years of Experience (Must be a whole number cannot be a range)
541990	QA/QC Manager	<p>Develops, maintains, and / or delivers training material to drive intelligence goals, objectives, tradecraft, and standards. Provides lesson plans / presentations / curricula in support of educational goals and maintains materiel within the assigned educational system (i.e. AGILE, Training Development Capability (TDC), etc.). Reviews emerging policy and doctrine publications, provides feedback, and assesses for incorporation into training products. Develops / maintains training records and tracking systems as required or designated by the Government.</p> <ul style="list-style-type: none"> • Provides subject matter expertise in instructional design, instructor development, and educational methodologies for improved performance of contractor cadre and 	Bachelors	8



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		<p>support personnel.</p> <ul style="list-style-type: none"> • Manages instructor certification IAW DoD Manuals and Policies. • Conducts research, develops guidance, and documents findings for program improvement • Attends program meetings and councils to maintain situational awareness of program developments; informs PM and TM of findings and subsequent tasking. • Represents INSCOM and DA G-2 on Undersecretary of Defense for Intelligence (USD(I)) DoD Intelligence Training and Education Board (DITEB) steering committee and working groups for learning architecture, strategic communications, and training metrics. • Reviews DoD doctrine and policies related to Defense Intelligence Enterprise training and development. • Serves as defense industry representative on USD(I) governance council. 		
541990	Senior Strategist, LNO to ICoE	Provides a full range of intelligence and administrative support to assist analysts, engineers, and scientists involved in a variety of intelligence disciplines and activities.	Bachelors	8



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		<p>Activities include, but are not limited to, reviewing documents for accuracy and responding to staff requests on accessing, coordinating, consolidating or formatting; assisting with administration and management of RFIs, task actions, reports, and briefings; preparing correspondence and other documents needed to support the management of the program and associated activities; creating read-ahead documents, coordinating with security to ensure guests have appropriate access, and building read ahead books or material for official functions and meetings; and providing cross-domain data transfer and intelligence dissemination support.</p> <p>Provides recommendations as to the Strategy to develop, resource and sustain enduring training solutions for the Army Intelligence Warfighting Function (IWFF) and nests the Foundry Program within the IWFF Training Strategy to ensure that the program provides the needed capabilities. Provides expertise and advice in all Army resourcing processes</p>		
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		<p>that effect the ability of the IWFF to have a sustained training capability set. Advises senior leaders in the approaches and process adjustments to obtain the above. As required develops strategies and approaches to enable and inform senior leader decision making in regards to the planning and execution of above described strategies. Provides recommendations for resourcing of specific training solutions identifying redundancies and gaps. Coordinates and synchronizes the above with critical stakeholders and COCOMs."</p>		
541990	AIDP-ISR Program Analyst	<p>Develops, maintains, and / or delivers training material to drive intelligence goals, objectives, tradecraft, and standards. Provides lesson plans / presentations / curricula in support of educational goals and maintains materiel within the assigned educational system (i.e. AGILE, Training Development Capability (TDC), etc.). Reviews emerging policy and doctrine publications, provides feedback, and assesses for incorporation into training products. Develops / maintains</p>	Bachelors	8



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		training records and tracking systems as required or designated by the Government.		
541990	Intelligence Advisor to MDO Training	Performs professional coordination and integration duties between HQDA, ACOMs/ASCCs/DRUs/MSCs, and CoEs to support the delivery of integrated SIGINT and CEMA instruction in support of Multi-Domain Operations (MDO) Home Station Training (HST). Deliver intelligence expertise on the presentation of operational and/or tactical dilemmas through the combined application of calibrated force posture. Recommend the employment of intelligence capabilities in support of multi-domain formations; and convergence of capabilities across domains, environments, and functions in time and spaces to achieve operational and tactical objectives.	Bachelors	8
541990	Strategic Exercise Lessons Learned Analyst	Develops, maintains, and / or delivers training material to drive intelligence goals, objectives, tradecraft, and standards. Provides lesson plans / presentations / curricula in support of educational goals and maintains materiel within	Bachelors	8



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		<p>the assigned educational system (i.e. AGILE, Training Development Capability (TDC), etc.). Reviews emerging policy and doctrine publications, provides feedback, and assesses for incorporation into training products. Develops / maintains training records and tracking systems as required or designated by the Government.</p>		
541990	Senior Intelligence Trainer	<p>Provides a full range of intelligence and administrative support to assist analysts, engineers, and scientists involved in a variety of intelligence disciplines and activities. Activities include, but are not limited to, reviewing documents for accuracy and responding to staff requests on accessing, coordinating, consolidating or formatting; assisting with administration and management of RFIs, task actions, reports, and briefings; preparing correspondence and other documents needed to support the management of the program and associated activities; creating read-ahead documents, coordinating with security to ensure guests have appropriate access, and</p>	Bachelors	8



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		building read ahead books or material for official functions and meetings; and providing cross-domain data transfer and intelligence dissemination support.		
541990	Collective Training Exercise Integrator	Develops, maintains, and / or delivers training material to drive intelligence goals, objectives, tradecraft, and standards. Provides lesson plans / presentations / curricula in support of educational goals and maintains materiel within the assigned educational system (i.e. AGILE, Training Development Capability (TDC), etc.). Reviews emerging policy and doctrine publications, provides feedback, and assesses for incorporation into training products. Develops / maintains training records and tracking systems as required or designated by the Government.	Bachelors	5
541990	All Source Exercise Scriptor	Conducts analysis using intelligence and information from multiple sources to assess, interpret, forecast, and explain a range of national security issues and developments that are regional or functional in nature. Provides all-source analytic support to collections, operations,	Bachelors	5



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		investigations, and other defense intelligence analytic requirements.		
541990	DIS Senior Instructor/Content Developer	Conducts analysis using intelligence and information from multiple sources to assess, interpret, forecast, and explain a range of national security issues and developments that are regional or functional in nature. Provides all-source analytic support to collections, operations, investigations, and other defense intelligence analytic requirements.	Bachelors	5
541990	DIS Instructor/Content Developer	Conducts analysis using intelligence and information from multiple sources to assess, interpret, forecast, and explain a range of national security issues and developments that are regional or functional in nature. Provides all-source analytic support to collections, operations, investigations, and other defense intelligence analytic requirements.	Bachelors	5
541990	AFP Operations Manager	Develops, maintains, and / or delivers training material to drive intelligence goals, objectives, tradecraft, and standards. Provides lesson plans / presentations / curricula in support of educational goals and maintains materiel within	Bachelors	5



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		<p>the assigned educational system (i.e. AGILE, Training Development Capability (TDC), etc.). Reviews emerging policy and doctrine publications, provides feedback, and assesses for incorporation into training products. Develops / maintains training records and tracking systems as required or designated by the Government.</p>		
541990	AFP Knowledge Manager	<p>Assists aligning processes and technology to enable information sharing by analysts and organizations for analytic production. Uses centralized and peripheral databases, content management, records management systems and shapes workflow and processes. Compiles reports on performance and usage metrics and future requirements for existing knowledge management capabilities including, but not limited to, search, discovery, storage and retrieval of data and formal production and taskings. Disseminates intelligence products across separate networks and portals.</p>	Bachelors	5
541990	AOC/IOC - G Instructor/Content Developer	<p>Conducts geospatial analysis of objects, networks, and persons using geospatial</p>	Bachelors	5



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		tools, methodologies, spatial-temporal data, imagery, social and physical sciences. Exploits imagery, vector, and other data types to include non-geospatially correlated data to locate, identify, and map objects in the spatial domain. Provides analysis on, but is not limited to, terrain mapping, route planning, and maritime geospatial activity.		
541990	AOC/IOC - H Instructor/Content Developer	Collaborates with collection requirements managers, analytic elements and consumers to ensure clandestine and overt HUMINT collection operations have the necessary focus and guidance to maximize time and resources allocated. Applies intelligence collection systems and capabilities to inform intelligence collectors and consumers of collection developments and relevancy through a range of products. Collaborates across the IC to understand consumer intelligence needs and gaps to optimize developing collection operations tailored to the requirements of the customer. Works with collectors and all-source analysts to evaluate the efficiency and effectiveness	Bachelors	5



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		<p>of multi-INT collection against requirements; and the execution of collection plans and strategies to generate reliable intelligence relevant to consumer needs. Uses statistical, algorithmic, data mining, and visualization techniques to find and interpret ISR data sources. Manages large amounts of data, ensures data consistency, produces visualizations and develops models to report findings. Assists with developing methods and criteria to evaluate whether collection requirements have been satisfied, using measures of effectiveness and measures of performance. Produces feedback of findings, identifies collection gaps, related trends, and opportunities; assesses collection options, tests assumptions, and produces judgements, recommendations and solutions to refine collection. Produces analyses identifying gaps in collections methods, and models future intelligence collection scenarios for Collection Strategists, Intelligence Planners, and Collection Enterprise</p>		
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		<p>Architects. Conducts, develops, produces, and presents programs of instruction in specified collection operations TTPs, and related or supporting processes for various human intelligence and technical intelligence operations under DoD authorities. Demonstrates ability to produce Intelligence Information Reports (IIRs). Graduate of in-residence basic Human Intelligence Collection course to include, but not limited to, Defense Strategic Debriefing Course (DSDC) or Military Service equivalent.</p>		
541990	HUMINT Task Lead/Course Manager	<p>Collaborates with collection requirements managers, analytic elements and consumers to ensure clandestine and overt HUMINT collection operations have the necessary focus and guidance to maximize time and resources allocated. Applies intelligence collection systems and capabilities to inform intelligence collectors and consumers of collection developments and relevancy through a range of products. Collaborates across the IC to understand consumer intelligence needs and gaps</p>	Bachelors	5



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		<p>to optimize developing collection operations tailored to the requirements of the customer. Works with collectors and all-source analysts to evaluate the efficiency and effectiveness of multi-INT collection against requirements; and the execution of collection plans and strategies to generate reliable intelligence relevant to consumer needs. Uses statistical, algorithmic, data mining, and visualization techniques to find and interpret ISR data sources. Manages large amounts of data, ensures data consistency, produces visualizations and develops models to report findings. Assists with developing methods and criteria to evaluate whether collection requirements have been satisfied, using measures of effectiveness and measures of performance. Produces feedback of findings, identifies collection gaps, related trends, and opportunities; assesses collection options, tests assumptions, and produces judgements, recommendations and solutions to refine collection. Produces</p>		
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		<p>analyses identifying gaps in collections methods, and models future intelligence collection scenarios for Collection Strategists, Intelligence Planners, and Collection Enterprise Architects. Conducts, develops, produces, and presents programs of instruction in specified collection operations TTPs, and related or supporting processes for various human intelligence and technical intelligence operations under DoD authorities. Demonstrates ability to produce Intelligence Information Reports (IIRs). Graduate of in-residence basic Human Intelligence Collection course to include, but not limited to, Defense Strategic Debriefing Course (DSDC) or Military Service equivalent.</p>		
541990	HUMINT Senior Instructor/Trainer	<p>Collaborates with collection requirements managers, analytic elements and consumers to ensure clandestine and overt HUMINT collection operations have the necessary focus and guidance to maximize time and resources allocated. Applies intelligence collection systems and capabilities to inform</p>	Bachelors	5



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		<p>intelligence collectors and consumers of collection developments and relevancy through a range of products. Collaborates across the IC to understand consumer intelligence needs and gaps to optimize developing collection operations tailored to the requirements of the customer. Works with collectors and all-source analysts to evaluate the efficiency and effectiveness of multi-INT collection against requirements; and the execution of collection plans and strategies to generate reliable intelligence relevant to consumer needs. Uses statistical, algorithmic, data mining, and visualization techniques to find and interpret ISR data sources. Manages large amounts of data, ensures data consistency, produces visualizations and develops models to report findings. Assists with developing methods and criteria to evaluate whether collection requirements have been satisfied, using measures of effectiveness and measures of performance. Produces feedback of findings, identifies collection gaps, related trends, and</p>		
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		<p>opportunities; assesses collection options, tests assumptions, and produces judgements, recommendations and solutions to refine collection. Produces analyses identifying gaps in collections methods, and models future intelligence collection scenarios for Collection Strategists, Intelligence Planners, and Collection Enterprise Architects. Conducts, develops, produces, and presents programs of instruction in specified collection operations TTPs, and related or supporting processes for various human intelligence and technical intelligence operations under DoD authorities. Demonstrates ability to produce Intelligence Information Reports (IIRs). Graduate of in-residence basic Human Intelligence Collection course to include, but not limited to, Defense Strategic Debriefing Course (DSDC) or Military Service equivalent.</p>		
541990	HUMINT Senior Instructor/Scenario Developer/O/C Developer	<p>Collaborates with collection requirements managers, analytic elements and consumers to ensure clandestine and overt HUMINT collection</p>	Bachelors	5



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		<p>operations have the necessary focus and guidance to maximize time and resources allocated. Applies intelligence collection systems and capabilities to inform intelligence collectors and consumers of collection developments and relevancy through a range of products. Collaborates across the IC to understand consumer intelligence needs and gaps to optimize developing collection operations tailored to the requirements of the customer. Works with collectors and all-source analysts to evaluate the efficiency and effectiveness of multi-INT collection against requirements; and the execution of collection plans and strategies to generate reliable intelligence relevant to consumer needs. Uses statistical, algorithmic, data mining, and visualization techniques to find and interpret ISR data sources. Manages large amounts of data, ensures data consistency, produces visualizations and develops models to report findings. Assists with developing methods and criteria to evaluate whether collection</p>		
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		<p>requirements have been satisfied, using measures of effectiveness and measures of performance. Produces feedback of findings, identifies collection gaps, related trends, and opportunities; assesses collection options, tests assumptions, and produces judgements, recommendations and solutions to refine collection. Produces analyses identifying gaps in collections methods, and models future intelligence collection scenarios for Collection Strategists, Intelligence Planners, and Collection Enterprise Architects. Conducts, develops, produces, and presents programs of instruction in specified collection operations TTPs, and related or supporting processes for various human intelligence and technical intelligence operations under DoD authorities. Demonstrates ability to produce Intelligence Information Reports (IIRs). Graduate of in-residence basic Human Intelligence Collection course to include, but not limited to, Defense Strategic Debriefing Course</p>		
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		(DSDC) or Military Service equivalent.		
541990	HUMINT Instructor/Scenario Developer/O/C Developer	Collaborates with collection requirements managers, analytic elements and consumers to ensure clandestine and overt HUMINT collection operations have the necessary focus and guidance to maximize time and resources allocated. Applies intelligence collection systems and capabilities to inform intelligence collectors and consumers of collection developments and relevancy through a range of products. Collaborates across the IC to understand consumer intelligence needs and gaps to optimize developing collection operations tailored to the requirements of the customer. Works with collectors and all-source analysts to evaluate the efficiency and effectiveness of multi-INT collection against requirements; and the execution of collection plans and strategies to generate reliable intelligence relevant to consumer needs. Uses statistical, algorithmic, data mining, and visualization techniques to find and interpret ISR data sources.	Bachelors	5



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		<p>Manages large amounts of data, ensures data consistency, produces visualizations and develops models to report findings. Assists with developing methods and criteria to evaluate whether collection requirements have been satisfied, using measures of effectiveness and measures of performance. Produces feedback of findings, identifies collection gaps, related trends, and opportunities; assesses collection options, tests assumptions, and produces judgements, recommendations and solutions to refine collection. Produces analyses identifying gaps in collections methods, and models future intelligence collection scenarios for Collection Strategists, Intelligence Planners, and Collection Enterprise Architects. Conducts, develops, produces, and presents programs of instruction in specified collection operations TTPs, and related or supporting processes for various human intelligence and technical intelligence operations under DoD authorities. Demonstrates ability to</p>		
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		produce Intelligence Information Reports (IIRs). Graduate of in-residence basic Human Intelligence Collection course to include, but not limited to, Defense Strategic Debriefing Course (DSDC) or Military Service equivalent.		
541990	Collective Training Exercise Integrator Task Lead	Develops, maintains, and / or delivers training material to drive intelligence goals, objectives, tradecraft, and standards. Provides lesson plans / presentations / curricula in support of educational goals and maintains materiel within the assigned educational system (i.e. AGILE, Training Development Capability (TDC), etc.). Reviews emerging policy and doctrine publications, provides feedback, and assesses for incorporation into training products. Develops / maintains training records and tracking systems as required or designated by the Government.	Bachelors	5
541990	CI Senior Instructor/Trainer	Identifies, monitors, and assesses foreign intelligence efforts attempting collection of sensitive national security information on U.S. persons, activities and interests, including threats posed by emerging technologies to	Bachelors	5



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		<p>U.S. operations and interests. Applies understanding of foreign intelligence capabilities / activities and U.S. and foreign partner CI capabilities and TTPs for in-depth analytic research and production of all-source CI studies and contributes to developing CI strategies. Conducts, develops, produces, and presents programs of instruction in specified collection operations TTPs, and related or supporting processes, relevant to the various human intelligence and technical intelligence operations under DoD authorities. Graduate of in-residence Fundamentals of Intelligence Analysis course or Military Service equivalent.</p>		
541990	CI Task Lead/Course Manager	<p>Identifies, monitors, and assesses foreign intelligence efforts attempting collection of sensitive national security information on U.S. persons, activities and interests, including threats posed by emerging technologies to U.S. operations and interests. Applies understanding of foreign intelligence capabilities / activities and U.S. and foreign partner CI</p>	Bachelors	8



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		<p>capabilities and TTPs for in-depth analytic research and production of all-source CI studies and contributes to developing CI strategies. Conducts, develops, produces, and presents programs of instruction in specified collection operations TTPs, and related or supporting processes, relevant to the various human intelligence and technical intelligence operations under DoD authorities. Graduate of in-residence Fundamentals of Intelligence Analysis course or Military Service equivalent.</p>		
541990	CI/Cyber Expert Instructor/Trainer	<p>Identifies, monitors, and assesses foreign intelligence efforts attempting collection of sensitive national security information on U.S. persons, activities and interests, including threats posed by emerging technologies to U.S. operations and interests. Applies understanding of foreign intelligence capabilities / activities and U.S. and foreign partner CI capabilities and TTPs for in-depth analytic research and production of all-source CI studies and contributes to developing CI strategies. Conducts, develops,</p>	Bachelors	8



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		produces, and presents programs of instruction in specified collection operations TTPs, and related or supporting processes, relevant to the various human intelligence and technical intelligence operations under DoD authorities. Graduate of in-residence Fundamentals of Intelligence Analysis course or Military Service equivalent.		
541990	SIGINT Instructor/Trainer	Provide instruction, instructional assistance, and appropriate scenario development support for intelligence personnel, teams, and units in support of SIGINT. Develop and revise SIGINT TSPs and familiarization and sustainment training, including individual to collective training materials and scenarios.	Bachelors	5
541990	SIGINT/EW Exercise Scriptor	Provides Instructor/Operator (I/O) services to develop training products, documents, requirements, strategies, training materials, and provide instruction in support of SIGINT/EW and provide operational support. Provides I/O services to develop and update Tactical through Strategic Intelligence	Bachelors	5



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		<p>Systems/Capabilities training products/classes/documents and present training to units regarding current and future capabilities. Provides support to operational tests, training product support using the Training Development Capability (TDC) database, and daily operational IT support. Provides support to other Intelligence System NETs and provides input to the Training Developers/Instructors working in the Directorate of Training (DOT).</p>		
541990	CEMA Instructor/Trainer	<p>Serve as a seminar leader/facilitator/instructor to deliver Cyber CoE (Electronic Warfare) Courses at the master level. Deliver course curricula as a seminar leader in an adult learning environment at the graduate level. Facilitates student discussion to meet course learning objectives. Inject appropriate lessons learned from current operations worldwide. Assess student performance: read, analyze, and critique student assignments, including essays, case study reports, and papers. Assist students in the conduct of their</p>	Bachelors	5



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		<p>research, assist in obtaining suitable reference materials, advise on research methodology, monitor progress in accordance with established milestones, critique drafts, evaluate finished written products, and provide comprehensive feedback on student submissions. Identify best practices and procedures used to train Electronic Warfare at Army and Joint experiments and exercises, in its value and applicability to educate Electronic Warfare MOS (17E) personnel.</p>		
541990	Expert CI Specialist	<p>Identifies, monitors, and assesses foreign intelligence efforts. Applies understanding of intelligence capabilities and activities for in-depth analytic research and production of all-source CI studies. Conducts, develops, produces, and presents programs of instruction in specified collection operation TTPs. Supports processes relevant to the HUMINT and technical intelligence operations. Assesses intelligence from reporting and disseminate evaluations. Maintains reporting statistics and assesses past collections.</p>	Bachelors	8



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		Assesses source placement, access, value, control, reliability, and credibility.		
541990	Sr CI Specialist	Identifies, monitors, and assesses foreign intelligence efforts. Applies understanding of intelligence capabilities and activities for in-depth analytic research and production of all-source CI studies. Conducts, develops, produces, and presents programs of instruction in specified collection operation TTPs. Supports processes relevant to the HUMINT and technical intelligence operations. Assesses intelligence from reporting and disseminate evaluations. Maintains reporting statistics and assesses past collections. Assesses source placement, access, value, control, reliability, and credibility.	Bachelors	5
541990	Mid CI Specialist	Identifies, monitors, and assesses foreign intelligence efforts. Applies understanding of intelligence capabilities and activities for in-depth analytic research and production of all-source CI studies. Conducts, develops, produces, and presents programs of instruction in specified collection operation TTPs. Supports	Bachelors	5



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		<p>processes relevant to the HUMINT and technical intelligence operations. Assesses intelligence from reporting and disseminate evaluations. Maintains reporting statistics and assesses past collections. Assesses source placement, access, value, control, reliability, and credibility.</p>		
541990	Sr Targeting Analyst	<p>Provides intelligence support. Monitors and analyzes all strategic and operational aspects of political, military, and economic developments. Develops targets, target systems, and their nominations. Produces all-source analytic and battle damage estimates and assessments. Conducts collateral damage estimates, performs target list management and strategy development. Provides recommendations on target prioritization. Provides database nominations. Assesses future and on-going political military developments. Researches, authors, and coordinates threat assessments.</p>	Bachelors	5
541990	Mid Targeting Analyst	<p>Provides intelligence support. Monitors and analyzes all strategic and operational aspects of political, military, and</p>	Bachelors	5



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		<p>economic developments. Develops targets, target systems, and their nominations. Produces all-source analytic and battle damage estimates and assessments. Conducts collateral damage estimates, performs target list management and strategy development. Provides recommendations on target prioritization. Provides database nominations. Assesses future and on-going political military developments. Researches, authors, and coordinates threat assessments.</p>		
541990	Sr All Source Analyst	<p>Provides military intelligence analysis. Conducts analysis using multiple sources. Provides all-source analytic support to collections, operations, and investigations. Conducts all-source research and threat analysis of CI, CT, force protection, and information operations. Provides record checks, data research, and social networking analysis. Performs OSINT and social networking research and analysis.</p>	Bachelors	8
541990	Electronic Warfare (EW) Analyst	<ul style="list-style-type: none"> • Provide support to 2D Battalion (BN) which provides information operations vulnerability 	Bachelors	5



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		<p>assessments to the combatant commands, Army service component commands, and other military forces. Key tasks in this effort include</p> <ul style="list-style-type: none"> o close access team support o computer network security and exploitation o cyber-electromagnetic activities. <ul style="list-style-type: none"> • Conduct CEMA, including wireless network analysis assessments and exploitation. • Operate all assigned electronic warfare equipment within the Red Team Detachment (RTD). • Coordinate, facilitate, and develop training, materials, and products. • Assess new technology, software applications, and devices relevant to IO. 		
54151S	Program Manager/SME	Strong analytical and statistical skills; experience with programming languages; ability to use and manipulate data in large scale; great written and verbal skills; Bachelor's degree + 8 years experience	BS	8
54151S	Information Specialist	Possesses and applies a comprehensive knowledge across key tasks and high impact assignments. Plans and leads major technology assignments. Evaluates performance results and	BS	2



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		<p>recommends major changes affecting short-term project growth and success. Functions as a technical expert across multiple project assignments. Education/Experience: Bachelor's degree with a minimum ten (10) years of functional area experience; or Master's degree with a minimum eight (8) years of functional area experience; or PhD with a minimum six (6) years of functional area experience. May supervise others.</p>		
54151S	Subject Matter Expert	<p>Specialize in agile methodology, Development and Operations (DevOps) methodology; experience in Software Configuration Management (CM) practices using various CM tools; expert with various operating systems including windows, Unix and Linux; specialize in Service Oriented Architecture (SOA), knowledge of Simpler Object Access Protocol (SOAP) and RESTful based services</p>	BS	5
54151S	Strategist	<p>Performs technical planning, systems integration, verification and validation, cost and risk, and supportability for effectiveness. Analyses performed on all levels of the total system to include</p>	BS	8



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		concept, design, fabrication, test, installation, operation, maintenance and disposal. 14 years experience.		
54151S	software developer senior staff	Plans, conducts, and coordinates software development activities. Designs, develops, documents, tests, and debugs software that contains logical and mathematical solutions to business/mission problems or questions in computer language for solutions by means of data processing equipment. Applies the appropriate standards, processes, procedures, and tools throughout the development life cycle. Applies knowledge of computer hardware and software, subject matter to be programmed in business/mission applications, information processing techniques used, and information gathered from system users to develop software. Corrects program errors, prepares operating instructions, compiles documentation of program development, and analyzes system capabilities to resolve questions of program intent, output requirements, input data acquisition, programming	BS	8



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		techniques, and controls. Ensures software standards are met.		
54151S	software developer senior	Plans, conducts, and coordinates software development activities. Designs, develops, documents, tests, and debugs software that contains logical and mathematical solutions to business/mission problems or questions in computer language for solutions by means of data processing equipment. Applies the appropriate standards, processes, procedures, and tools throughout the development life cycle. Applies knowledge of computer hardware and software, subject matter to be programmed in business/mission applications, information processing techniques used, and information gathered from system users to develop software. Corrects program errors, prepares operating instructions, compiles documentation of program development, and analyzes system capabilities to resolve questions of program intent, output requirements, input data acquisition, programming techniques, and controls.	BS	6



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		Ensures software standards are met.		
54151S	systems administrator	Provide technical/management leadership on major tasks or technology assignments; domain and expert technical knowledge; Manages activities for a client, having overall responsibility for financial management, methods, and staffing to ensure that technical requirements are met	BS	5
54151S	Task Lead	Specialized subject matter expertise in operating systems and related systems software for computer in large multi-user environment; the characteristics, capabilities and uses of operating system components and relates vendor supplies and software packages. 5 years experience	BS	7
54151S	Security Analyst	Provide cybersecurity engineering, systems architecture, and certification and accreditation (C&A) support to ensure that all NGIC related missions remain certified and accredited and satisfy all cybersecurity requirements.	BS	5



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Acronyms

- **17E** - Military Occupational Specialty (MOS) code for Electronic Warfare Specialist
- **ACOMs/ASCCs/DRUs/MSCs** - Army Commands / Army Service Component Commands / Direct Reporting Units / Major Subordinate Commands
- **AFP** - Advanced Functional Programmer
- **AGILE** - Not an acronym, but a project management methodology
- **AIDP-ISR** - All-Source Intelligence Development Program - Intelligence, Surveillance, and Reconnaissance
- **AOC/IOC** - Air Operations Center / Initial Operational Capability
- **CEMA** - Cyber Electromagnetic Activities
- **CI** - Counterintelligence
- **CI/Cyber** - Counterintelligence / Cyber Operations
- **CT** - Counterterrorism
- **CoE** - Center of Excellence
- **DIS** - Defense Information Systems
- **DITEB** - Defense Intelligence Training Enhancement Board
- **DOT** - Department of Transportation
- **DSDC** - Defense Supply Distribution Center
- **DoD** - Department of Defense
- **G-2** - Army Intelligence
- **HQDA** - Headquarters, Department of the Army
- **HST** - Hostage Survival Training
- **HUMINT** - Human Intelligence
- **IAW** - In Accordance With
- **IC** - Intelligence Community
- **ICoE** - Intelligence Center of Excellence
- **IIRs** - Intelligence Information Reports
- **INSCOM** - United States Army Intelligence and Security Command
- **ISR** - Intelligence, Surveillance, and Reconnaissance
- **IT** - Information Technology
- **IWfF** - Intelligence Warfighting Function
- **LNO** - Liaison Officer
- **MDO** - Multi-Domain Operations
- **MOS** - Military Occupational Specialty
- **NETs** - New Equipment Training
- **OSINT** - Open-Source Intelligence
- **PM** - Project Manager or Program Manager
- **QA/QC** - Quality Assurance / Quality Control



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- **RFIs** - Requests for Information
- **SIGINT** - Signals Intelligence
- **SIGINT/EW** - Signals Intelligence / Electronic Warfare
- **TDC** - Tactical Data Center
- **TM** - Team Member
- **TSPs** - Training Support Packages
- **TTPs** - Tactics, Techniques, and Procedures
- **USD(I)** - Under Secretary of Defense for Intelligence

Substitution Table

Experience Substitutions		
H.S. Diploma + 4 years additional relevant experience	Equals	Bachelor's Degrees
Associate Degree + 2 year additional relevant experience	Equals	Bachelor's Degrees
Bachelor's Degree + 2 years additional relevant experience	Equals	Master's Degree
A Master's Degree may be substituted for 2 years of relevant experience with a Bachelor's Degree		
A Bachelor's Degree may be substituted for 4 years of relevant experience with a High School Diploma		
An Associate's Degree may be substituted for 2 years of relevant experience with a High School Diploma		